

Brian Desmond
Microsoft MVP | Published Author
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SUMMARY

Industry recognized Microsoft platform expert with a diverse global background leading and executing consulting engagements with enterprise customers. Brian has translated this expertise in to a track record of successful software/services sales and developing effective relationships in the Microsoft Channel.

WORK HISTORY

Senior Manager January 2013 – Present
Edgile, Inc. Chicago, IL

Joined Edgile as a Solution Architect responsible for delivery of identity and access management (IAM) infrastructure and software projects. Currently a Senior Manager responsible for building and managing relationships, Microsoft Channel development, and project execution.

- Responsible for development and management \$2.5M-\$3M of services business annually across the Lower 48 and Hawaii
- Developed relationships with Microsoft EPG field teams to drive combined product and services deals
- Obtained introductions to over fifty new accounts via Microsoft channel in 12-month period
- Drove co-selling and implementation of over 250,000 Enterprise Mobility Suite (EMS) seats in the product's first year
- Designed features and managed DevOps team responsible for mission critical Forefront Identity Manager (FIM) implementation for Xbox Live
- Managed Agile development teams including working with stakeholders to define user stories and backlog priorities, facilitation of daily SCRUM meetings, and sprint planning/retrospective exercises
- Managed team of ten direct reports plus contractors
- Worked with internal and external recruiting partners to locate, pursue, and hire top talent

Senior Consultant January 2009 – December 2013
Moran Technology Consulting Chicago, IL

Technical Lead for Microsoft focused consulting practice with a focus on Identity Management, Directory Services, and Messaging/Unified Communications for Higher Education and K-12 customers in the United States and China

- Designed and executed multiple Active Directory implementations for over 300,000 users
- Designed and led the implementation of ILM 2007 and FIM 2010 for multiple customers totaling over 150,000 users
- Designed, planned, and implemented Exchange 2010 environments for multiple customers
- Designed, planned, and executed Exchange 2007 migrations for multiple customers from Exchange 2003, Mirapoint, SendMail, and Lotus Notes (Domino)
- Designed and implemented a custom self-service migration tool for users to migrate from Lotus Notes (Domino) and SendMail to Microsoft Exchange
- Acted as a technical specialist in support of presales activities with existing and potential customers
- Oversaw technical subcontractors and employees across multiple projects

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Consultant - Active Directory
Hewlett-Packard Company

May 2007 – January 2009
Chicago, IL

Senior member of an IT outsourcing team which manages Active Directory deployments for many of HP's global brand-name customers in the manufacturing, pharmaceutical, and financial services industries

- Ran transition project to transition support of 130,000 user global Active Directory deployment from customer resources to HP's global delivery model for a large pharmaceutical customer
- Lead shared onshore/offshore delivery of global Active Directory deployment for an 80,000 user manufacturing customer
- Automated global rollout of domain controllers for an 80,000 seat manufacturing customer
- Worked closely with global delivery center teams abroad to successfully build and deliver first line support organizations in low cost locations
- Provided escalation support for delivery teams at organizations numbering over 150,000 users
- Wrote process automation scripts and tools to increase efficiency and accuracy of delivery teams
- Led presales activities for Active Directory group with potential outsourcing customers

Consultant
Blackwell Consulting Services

June 2004 – April 2007
Chicago, IL

General responsibilities included

- Presales tasks including proposal development, system architecture and implementation planning
- Escalated issue support and subject matter expertise for other consultants
- Providing system health check and assessment reports to clients primarily for Active Directory and Exchange systems

Client: Chicago Public Schools

Chicago, IL

Worked onsite with Chicago Public Schools eMessaging Team supporting Exchange, Active Directory, and Sharepoint services for central office and school employees

- eMessaging provided Active Directory and Exchange services for nearly sixty-thousand (60,000) employees and close to half a million (500,000) students at over six hundred (600) sites utilizing nearly ninety-thousand (90,000) workstations and laptops
- Lead planning, testing, and rollout for Windows 2003 Active Directory upgrade utilizing a virtualized environment to simulate the production environment.
- Developed and managed automated system to deploy bare metal hardware as domain controllers to dozens of remote sites utilizing Microsoft Automated Deployment Services
- Designed scripted migration process for collapsing hundreds of legacy NT4 and Windows 2000 domains into a central forest
- Principal developer, administrator, and end-user support contact for SharePoint 2003 rollout to central office teams.
- Designed and implemented a multi-tier MOM 2005 environment to monitor thousands of servers citywide utilizing multiple management groups and clustered database servers
- Developed custom identity management component to synchronize Active Directory, Sun LDAP, and legacy systems using the .Net platform as well as a custom web based self-service identity management website using ASP.Net technology
- Designed and implemented MIIS 2003 solution to synchronize legacy HR databases, Active Directory, and multiple SQL server sources

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Client: Dana Corporation

Toledo, OH

Dana Corporation is a global manufacturer of automotive parts with approximately two hundred (200) locations in nearly forty (40) countries:

- Developed an upgrade strategy for Dana Corporation to move their worldwide Active Directory infrastructure to Windows 2003
- Developed a migration strategy for Dana Corporation to migrate approximately seventy-five (75) business units worldwide into their enterprise Active Directory deployment utilizing Quest Tools
- Designed and implemented a global Microsoft Operations Manager (MOM) monitoring infrastructure for Dana's Active Directory deployment

Client: Western Carolina University

Cullowhee, NC

Western Carolina University is a 9,000 student public university

- Worked onsite to assess existing Active Directory and Exchange 2000 environments and provided new architecture and an upgrade plan to Windows 2003 and Exchange 2003 as well as future growth recommendations for Exchange 2007
- Designed Exchange 2007 environment and migrated WCU from Exchange 2000 to Exchange 2007
- Provided identity management recommendations for implementing MIIIS 2003 to integrate with new and legacy student information and HR systems at the university
- Implemented MIIIS in conjunction with Windows Live mail

CERTIFICATIONS

- Microsoft Certified IT Professional (MCITP, Windows 2008)
- Microsoft Certified Systems Engineer (MCSE, Windows 2003)
 Messaging Endorsement (MCSE: Messaging, Exchange 2003)
- Microsoft Certified Systems Administrator (MCSA, Windows 2003)
 Messaging Endorsement (MCSA: Messaging, Exchange 2003)
- Cisco Certified Network Associate (CCNA)

AWARDS, PUBLICATIONS and PRESENTATIONS

Microsoft MVP (Directory Services)

Annually since April 2003

Selected by Microsoft Corporation as a "Most Valuable Professional" in response to my volunteer technical support in public forums and mailing lists as well as for my website

Active Directory, 5th Edition (O'Reilly)

2008 and 2013

Author of the 4th and 5th editions of this bestselling Active Directory book.

Various Industry Conferences

Frequent speaker at industry conferences on topics related to Active Directory and Windows Azure

Windows IT Pro Magazine

Frequent contributing author to Windows IT Pro magazine

CITIZENSHIP: United States of America

EDUCATION: B.S., Rochester Institute of Technology,

Applied Networking and Systems Administration, 11/2008

REFERENCES AVAILABLE UPON REQUEST